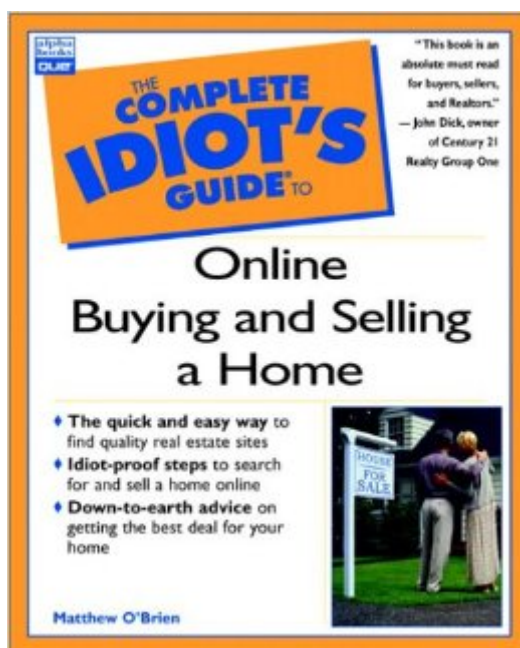


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# Complete Idiot's Guide To Online Buying And Selling A Home (Complete Idiot's Guide)



## Synopsis

The Complete Idiot's Guide to Online Buying and Selling a Home provides an easy to use source of answers for all your questions regarding online real estate. It is for anyone who has decided to or is thinking of buying or selling a home and who want the convenience of the Internet to help in that process. Topics include hardware, choosing a home buying Web site, finding a lending institution, searching for your dream home, researching neighborhoods, negotiating, closing, selling real estate online, and finding a realtor.

## Book Information

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## Customer Reviews

I got this book for my dad for Father's Day because he and my mother are planning on selling their home and buying a smaller home. the For Sale By Owner comments in some of the other reviews caught my eye because my parents want to sell their home themselves. I started looking through the guide out of curiosity and found myself reading more than half the book. Besides being informative and detailed, it's actually interesting and somewhat funny. i ended up giving it to my father early and he read the entire guide in two days. he said it was the first time he's ever read a how-to book from cover to cover and he's bought over 50! i recommend this book to all people who are planning on buying and selling a home in the future (which is just about everybody) because it is exceptionally clear, informative and jam-packed with advice, facts and data. And it makes a great gift. My dad loved it and is using it to get their home ready to sell By Owner.

This is an outstanding book that offers all the websites to real estate Internet surfing and is full of practical advice for people who want to sell or buy their own home (and save money) without using a listing real estate agent. The author made this book easy to understand for a novice with sidebar tips like "Real Deal", "Real Estate Terms", "Check this out" and the summaries at the end of chapters called "The Least You Need to Know". The chapter on negotiation methods for buyers and sellers offered me a lot of insight and useful techniques.

I had to take the time to review this book because my husband and I almost lost our dream home. This superb book helped us save our transaction at the last minute and avoid a horrible lawsuit. Thank God a friend referred us to this book or we wouldn't be living in the perfect home for us. We were buying a home For Sale By Owner and were working with the most difficult seller imaginable. With the help of this guide we not only salvaged the deal, but got better terms and more repairs made to the home. Thank you so much to the author and publisher for writing this book-it's phenomenal. The negotiating chapter is worth thousands of dollars. And to all those buying or selling homes By Owner or even with Realtors-don't do anything until you buy this book. You will be so glad you did.

This book is an excellent resource for buying and selling a home not just online. The author takes your hand and walks you through each step in the home buying and selling process and does so in layman's terms. He also simplifies the Internet by sharing the best sites for looking at homes, finding realtors, and finding lenders. However the best chapter is probably the one on Negotiating which is frequently left out of other buying and selling home guides. The author appears to be very knowledgeable about all areas of real estate and the Internet. This truly is a Complete Guide on buying and selling homes and well worth the cost of the book.

This how-to book is unlike any other I've read. The author is right on with the information. I have been a Realtor for 15 years and found this book to be exceptional for veterans like myself and beginners. The online material is not just strong, it's current and accurate. The rest of the real estate information is dead on. I give this book to all my clients now and it educates them in days as opposed to the years it normally takes to learn this stuff. This is an excellent, excellent guide for buyers, sellers, FSBO's and Realtors. I recommend it to everyone who is in the market to buy or sell a home.

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